

E(i)xM Partner Information Guide

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Executive Summary

E(i)xM is designed as an AI-ready enterprise intelligence and governance layer extending operational monitoring towards actionable enterprise orchestration.

By combining the data of NMS, SAP and other sources with the AI-ready governance and orchestration capabilities of E(i)xM, you can address increasing enterprise requirements around operational intelligence, SAP integration, cross-platform monitoring and AI-assisted workflows.

E(i)xM is already in production at customers running PRTG, Zabbix, SAP and combinations of all.

E(i)xM enables partners to expand their portfolio with high-value enterprise monitoring, governance, SAP and AI solutions while building recurring software revenue.

Why partner with LVI?

We are collaborating in the field of development with major companies such as LEICA, as well as universities (St. Gallen), and have a development team in India.

LVI combines Swiss product management, European enterprise experience and international development capabilities.

Just one of many highlights: the Semantic Kernel

E(i)xM uses Microsoft Semantic Kernel as the orchestration layer for its agentic AI architecture. All AI decisions are based on validated and traceable data sources, ensuring transparency, governance and enterprise-grade reliability. The following agents are currently available and can be combined into customer-specific AI workflows.



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Technology

- AI-ready platform
- NMS-independent
- Enterprise proven
- Fast-growing software vendor
- Built by former ITPS engineering team
- Existing enterprise customers
- NMS-independent architecture

Commercial

- Attractive recurring revenue model
- Attractive margins
- Upsell opportunities

Market

- Growing demand
- SAP expertise
- AI-driven operations

Partnership

- Joint marketing
- Priority support
- Internal licenses

About LVI

After many years building enterprise monitoring (started 2008) and operational intelligence solutions as strategic alliance partner of Paessler PRTG until its acquisition in 2023, the founding team of LVI AG started a new journey in 2025.

We are carrying forward more than 17 years of enterprise monitoring relationships from corp-it and itps AG.

The goal: combine decades of enterprise monitoring experience with modern AI-driven analytics, governance and automation.

LVI AG combines Swiss engineering, European enterprise experience and international development capabilities.

The E(i)xM Vision

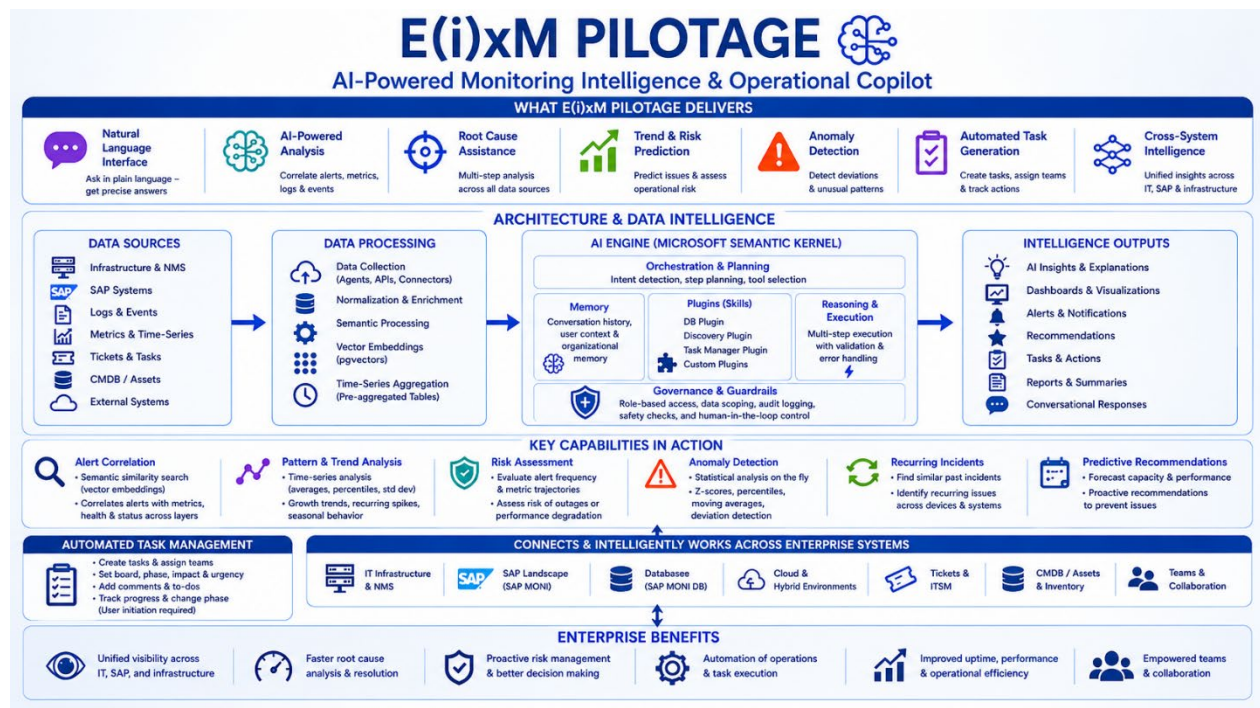
E(i)xM (Enterprise intelligent Modular Management) is a containerized, modular enterprise platform designed to unify operational monitoring, SAP supervision, database optimization and AI-driven analytics within a single architectural framework.

Unlike classical monitoring systems that focus on data collection and visualization only, E(i)xM integrates:

- Deep SAP system interrogation
- Database maintenance orchestration
- Structured execution logging
- AI-driven cross-domain analysis
- Centralized dashboarding
- Modular licensing and deployment

The platform enables partners and customers to transition from reactive monitoring to intelligent operational optimization.

E(i)xM Portfolio Overview



Market Opportunities

E(i)xM

- is NMS independent – you can sell it to all!
- Already fully integrated into PRTG and ZABBIX – large installed customer base
- has an integrated AI, based on semantic kernel, which extends all modules
- has an integrated scheduler which enables partners to offer automation and managed services on top of monitoring environments
- has integrated workflow, freely configurable and presented as agile board (KANBAN)

For details about all modules, check “[E\(i\)xM Technical Whitepaper V40.pdf](#)”

E(i)xM is a governance tool, but it provides a set of modules that can be sold individually:

- **E(i)xM SAP Monitoring**
 - Kernel Insight
 - DB Insight
 - HTTP Insight
- **E(i)xM DBO Database Monitoring & Governance**
 - Reduce database administration effort
 - Standardize database monitoring across platforms
 - Reuse existing monitoring investments
 - Introduce controlled optimization processes
 - Enable AI-assisted database governance
 - Improve visibility across heterogeneous environments
- **E(i)xM PILOTAGE Operational Governance & Task Management**
 - Provides real-time visibility across all scheduled tasks, assigned to teams or persons
 - Manages, informs and alarms depending on the task status
 - Manage tasks as agile KANBAN board, allows to assign ToDo, Links, Documents, Comments etc.
 - Helps teams to act faster and prioritize effectively
- **E(i)xM EM Enterprise asset Management**
 - Integrates multiple NMS platforms
 - Creates & normalizes inventory and topology data
 - Correlates alarms and tickets
 - Creates a unified operational dashboard
 - Adds AI-assisted analysis and prediction
 - Enables workflow orchestration and task management

- **E(i)xM AGILE**

- Extends operational governance into project execution, resource management and commercial visibility
- Customizable Debtor, Creditor, CRM, Project-Management & Time-Keeping
- Dynamic Agile Boards showing project related task status, overdues, and milestones
- Customizable cost analysis, staff utilisation, agile boards and phases
- Extensive reporting
- Clear visual indicators for any kind of overdue (projects, tasks, invoices..)

- **E(i)xM AI Cross-platform intelligence**

- Correlation & Root Cause Analysis
- Trend & Pattern Analysis
- Risk & Anomaly Detection
- Recurring Incident Recognition
- Predictive Recommendations
- AI-Orchestrated Operational Actions

Strategic Positioning

Every E(i)xM product can be deployed independently or combined into a unified Operational Intelligence and Governance Platform.

E(i)xM extends any IT environment with

- Enterprise Governance
- Operational Intelligence
- AI-Assisted Analysis
- Workflow Automation
- SAP Expertise
- Cross-System Correlation

Supported IT environments include

- ZABBIX & PRTG (already fully integrated)
- other NMS (on request)
- SAP
- Hybrid Cloud
- Database Platforms
- Enterprise Applications

Market Opportunities

E(i)xM Agile

Target Customers:

- IT service providers and MSPs
- Engineering organizations
- Consulting and professional service companies

Opportunities:

- Project governance modernization
- Resource planning optimization
- Operational workflow automation

E(i)xM DBO Database Optimization

Target Customers using:

- Oracle
- MSSQL
- PostgreSQL
- SAP HANA, MaxDB, ASE/Sybase
- Any database platform accessible through ADO.NET

Opportunities:

- Monitoring
- Optimization
- Governance

E(i)xM EM, AI Extension

Target Customers:

- Enterprises operating multiple NMS
- Managed Service Providers

Opportunities:

- AI-assisted operational services
- Monitoring consolidation projects
- NMS migration projects
- Operational intelligence projects
- AI-assisted analytics services

E(i)xM PILOTAGE

Target Customers:

- MSPs
- Enterprise Operations
- Service Desks

Opportunities:

- Operational Intelligence
- AI-Assisted Operations

E(i)xM SAP Monitoring

Target Customers:

- SAP customers
- PRTG customers
- ZABBIX customers
- Any NMS customers (as long NMS supports JSON)

Opportunities:

- SAP visibility
- SAP migration projects

Why Customers Buy E(i)xM

Business Benefits

- Lower operational effort
- Faster problem resolution
- Reduced downtime
- Improved governance

Technology Benefits

- NMS-independent
- AI-ready
- Fast deployment
- Modern architecture

Partner Levels

	Strategic	Solution
Discount	30%	20%
Priority Support	Yes	Yes
Joint Marketing	Yes	Limited
Lead Forwarding	Yes	No
Internal Licenses	Yes	Yes

Partner Benefits

Commercial

- Recurring revenue
- Attractive margins
- Upsell opportunities

Technical

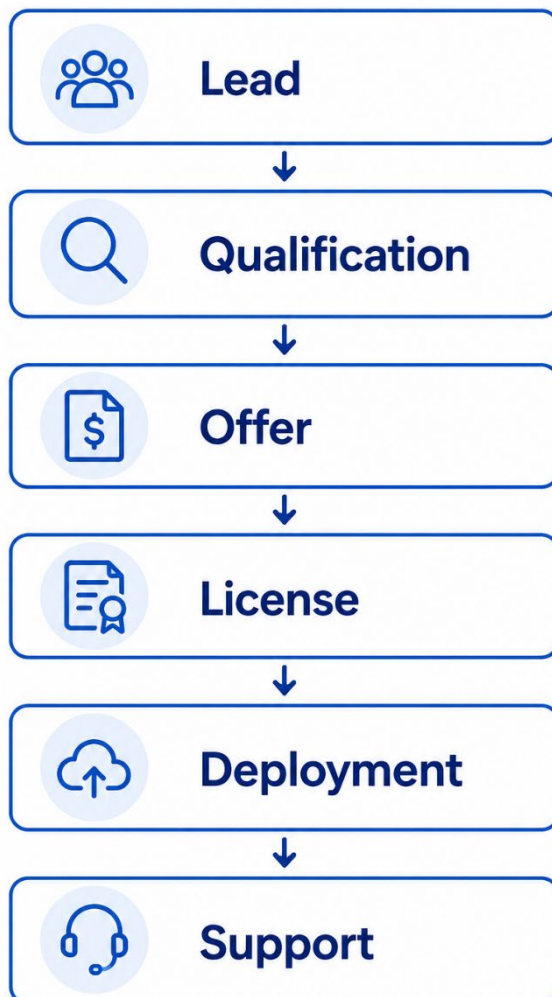
- Free demo licenses
- Free internal licenses
- Product support

Marketing

- Joint webinars
- Joint events
- Joint success stories

Sales Process

Simple, fast with guaranteed SLA:



References

Our strong References

- BERNINA (Switzerland E(i)xM PILOTAGE)
- KYNDRYL (Europe – E(i)xM SAP Monitoring)
- LEICA HEXAGON (Worldwide, E(i)xM SAP Monitoring & PILOTAGE & DBO)

Roadmap

Product Evolution

- Advanced AI Agents
- Enterprise Governance Platform
- Additional Modules

Partner Ecosystem

- Certification
- Partner Portal
- Extended Partner Ecosystem

Innovation

- Research Cooperation (Universities / Innosuisse)

Become a Partner

A few steps:

- NDA
- Partner Agreement
- Training
- First Opportunity